

Join the Cloud Networking Revolution With Meraki Elevate

Cloud Networking brings the scalability, manageability, and efficiency gains of the cloud to enterprise networks, and thousands of organizations are moving to this exciting new architecture. Meraki is the recognized leader in Cloud Networking, and the Meraki Elevate partner program brings the benefits of this revolution to the industry's top IT resellers.

Meraki Elevate enables partners to grow their businesses and serve their customers with Meraki's award-winning products. Meraki Elevate partners earn 3-5x the margins of traditional networking vendors, receive recurring revenue through Meraki's cloud networking subscription service, accelerate their sales cycle, and delight their customers.

Meraki is a 100% channel-focussed company, with both Meraki's cloud-based technology platform and high velocity channel sales model architected with partners in mind. The Elevate program is intentionally limited to a select group of partners who are passionate about bringing a new generation of networking to market. If you fit this mold, we invite you to join us in bringing value, excellence, and genuine delight to customers.

Meraki Elevate benefits:

Exceptional Deal Registration Discounts

Meraki builds on healthy base margins, rewarding partners who register deals with guaranteeing protection and enriched margins.

Qualified Leads

Meraki invests heavily in marketing and demand generation campaigns, and passes 100% of the leads from these programs to Elevate partners.

Priority Support

Elevate partners receive priority support through their sales representatives and Meraki technical specialist.

Evaluation Units

Free eval units are available to all Elevate partners' customers. Wow them by putting a magical product in their hands.

Marketing Funds

Benefit from Meraki-funded demand generation activities, including Meraki's renowned online and live events.

Joint Calls

Meraki's responsive and proficient sales team is dedicated to helping you close deals in any way you require, including joint calls, demos, and technical deep-dives.

Partner Portal Access

The Meraki Partner Portal provides fast and simple deal registration, up-to-date contact information, sales tools, news and more.

Partner Development

Build a deep expertise in Cloud Networking with frequent informative newsletters, live and online trainings, rich tools and more.

Apply now →

meraki.com/partners

Meraki is the Recognized Leader in Cloud Networking

With over 18,000 networks in 145 countries, 35 million clients connected and 5 years in the cloud, Meraki is the leader in cloud networking. Learn more at meraki.com/company.



Visionary, Magic Quadrant for Wireless LAN



Technology Pioneer Award



Winner, Mobility and Wireless Product of the Year

A Complete 100% Cloud Managed Product Family

Meraki offers a complete wireless LAN, WAN and security product family. Learn more at meraki.com/products.



Thousands of Satisfied Customers in Every Industry

Thousands of happy customers around the world have switched to Meraki. Learn more at meraki.com/customers.



"Meraki has the feature set, and they have a system that's really intuitive and easy to manage. It's a great experience for both wireless users and IT administrators."

– Jack Costanza Assistant Director, CSAIL

"What I like about Meraki is the ease of configuration and distribution. I think the dashboard is fantastic, including its analytics and its use of Google maps."

– Mark Bishop, IT Manager, Benetton UK

Apply now →

meraki.com/partners